



ELITE and Banca Mediolanum partner to support business growth: 21 new companies join ELITE in collaboration with the Banca Mediolanum Lounge

- **ELITE and Banca Mediolanum partner to support the growth of the Bank's corporate clients with the ELITE Mediolanum Lounge**
- **ELITE reaches 1,104 companies, of which 678 are Italian**
- **Aggregate turnover of the 21 new companies totals 1.3 billion euros, with a total of 6,000 resources employed**
- **ELITE is London Stock Exchange Group's international platform dedicated to companies with high growth potential**

Today, ELITE welcomes 21 new Italian companies through a strategic partnership with Banca Mediolanum, launching the first ELITE Banca Mediolanum Lounge. The new group brings the total number of businesses in the ELITE ecosystem to over 1,100 companies, from across 40 countries, generating over 82 billion euros in combined revenues and accounting for more than 478,000 jobs. 678 Italian companies are part of the ELITE community.

The new companies joining the ELITE community today represent 12 different sectors: from entertainment to fashion, from industry to food. The 21 companies come from - eight different Italian regions: Lombardy, Emilia Romagna, Sicily, Umbria, Veneto, Abruzzo, Lazio and Marche.. The 21 companies have a combined turnover of 1.3 billion euros and a total of 6,000 employees.

ELITE is London Stock Exchange Group's international business support and capital raising initiative founded in Borsa Italiana in 2012 in collaboration with Confindustria, dedicated to ambitious companies with a solid business model and a clear growth strategy.

ELITE Lounge is the innovative collaboration model between ELITE and a partner from either the banking, advisory or industrial sector that offers companies an exclusive environment within ELITE's international network. In the Lounge, companies are supported through every phase of their development, with facilitated access to capital for growth in the public and private market. The model of the Lounge leverages in-depth knowledge of the companies' needs and ELITE's





capacity to add value, contributing to the cultural and organisational changes required while also offering a veritable ecosystem of business opportunities, technical skills and dedicated mentorship.

Luca Peyrano, CEO, ELITE:

“We are delighted to announce our partnership with Banca Mediolanum today and to welcome a new group of 21 Italian companies joining ELITE thanks to the Banca Mediolanum Lounge. The new companies admitted today represent a number of excellent sectors within our country’s entrepreneurial fabric. Thanks to ELITE and Banca Mediolanum, companies will be able to access additional skills and new capital to finance their growth. We firmly believe that the future of our country is closely linked to the ability to enhance the future of its best businesses: ELITE plays a crucial role in achieving this objective”.

Massimo Doris, Chief Executive Officer, Banca Mediolanum:

“The launch of the first ELITE Banca Mediolanum Lounge represents another significant step on the path of growth and innovation that the company has always pursued as a priority objective and which in recent years has enabled us to increasingly build and consolidate a relationship of trust with our corporate clients as well as with their small and medium sized companies.

We have always been convinced that our entrepreneurial fabric represents a necessary component of a productive, competitive national economic system oriented towards the future and ready to take on the international challenges that await it, and that to do this successfully, we need to provide easier access to financing instruments alternative to bank credit. The fact that we have acted as veritable trailblazers for the entire industry in the area of individual savings plans (PIR), immediately becoming the market leader, is tangible proof of this.

With our Investment Bank, we strive to become a point of reference for SMEs throughout Italy, relying on our network of family bankers, local professionals rooted throughout the country capable of meeting any need and facilitating performance even in the areas farthest away from Milan’s financial hub.

The 21 companies making up our first ELITE cohort represent entrepreneurial excellence and various types of businesses coming from different sectors, of varying sizes and from different geographical areas. A true mosaic that reflects our objective of working together with SMEs and entrepreneurs in every sector throughout the country”.



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The new ELITE companies are:

COMPANY	SECTOR	PROVINCE	REGION
Acell Italy	Building and Materials	Milan	Lombardy
Acque Minerali d'Italia	Beverages	Milan	Lombardy
Adler Ortho	Other Industrial Products	Milan	Lombardy
Bros Manifatture	Personal and Fashion Products	Fermo	Marche
Cabassi & Giuriati	Pharmaceuticals and Biotechnology	Padua	Veneto
Caffè Moak	Beverages	Ragusa	Sicily
EAGLE PICTURES	Media	Milan	Lombardy
Elettric 80	Other Industrial Products	Reggio Emilia	Emilia Romagna
Hydro Holding	Other Industrial Products	Modena	Emilia Romagna
ICA	Other Industrial Products	Bologna	Emilia Romagna
INDUSTRIE POLIECO-M.P.B.	Other Industrial Products	Brescia	Lombardy
INGO	Software and IT Services	Milan	Lombardy
LBG Sicilia	Manufacturing of Food Products	Ragusa	Sicily
Liomatic	Sale of Food Products	Perugia	Umbria
Lucky Red	Media	Rome	Lazio
Maticmind	Landline telecommunications	Milan	Lombardy
Officine Meccaniche Aeronautiche	Aerospace and Defence Industry	Perugia	Umbria
Pramaor	Personal and Fashion Products	Belluno	Veneto
Sal.Pi	Manufacturing of Food Products	Teramo	Abruzzo
Sangalli	Building and Materials	Bergamo	Lombardy
Sitem	Electronics and Electrical Products	Perugia	Umbria

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About ELITE

ELITE is a platform and ecosystem that helps private, ambitious companies grow, offering them access to education, business support and direct contact with the international financial and advisory community. Management teams are guided on how best to fast-track their development, how to access the most suitable funding for their needs, whether private equity, venture capital or the bond or equity markets, and given advice on building their profile and



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reach. ELITE also operates its own funding platform to enable efficient access to capital from private, professional investors.

ELITE facilitates its vibrant international advisor and investor community the opportunity to engage with a pool of high quality, dynamic companies and entrepreneurs, all of whom are open to the advice, opportunities and connections that the programme offers.

There are over 1000 businesses from across 40 countries in the ELITE community. They are generating over €66 billion in combined revenues and employ over 400,000 people across Europe and internationally.

For further information on the programme, companies and the full list of partners, please go to: www.elite-network.com



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