
Press Release

11 April 2018



ELITE exceeds 800 companies with 50 new companies entering the program in Italy today

- **The international ELITE community reaches 828 companies, including 520 Italian companies, totalling 60 billion euro in revenues and over 290,000 employees**
- **13 regions and 19 sectors are represented in the new group**
- **Analysis carried out on ELITE's impact on companies in the programme since their entrance reveals: + 10% average turnover growth, + 9% average margin growth (EBITDA) and + 56% average growth in the number of employees**

Today, ELITE welcomes 50 new Italian companies admitted to the programme dedicated to companies with high growth potential.

The new Italian companies starting their journey today come from 13 different regions and operate in 19 different sectors including Industry, Services, ICT and Health Care, further testimony to ELITE's ability to represent the real economy.

ELITE is Borsa Italiana's international programme launched in 2012 in collaboration with Confindustria to support companies' growth projects. Thanks to this partnership with Confindustria, "ELITE Desks" have been set up throughout Italy, through which over half of the companies now entering ELITE were selected. The event was introduced with a speech by Ugo Bassi, Director of Financial Markets in the European Commission's DG FISMA, on the importance of providing European SMEs with financing tools that complement the banking channel in order to support their growth.

Raffaele Jerusalmi, CEO of Borsa Italiana and President of ELITE, commented: "ELITE aims to accelerate the process of growth and internationalization for companies through a gradual process of enabling entrepreneurs to effectively use the financial markets. In recent years, awareness of the need to consider forms of financing that complement the traditional banking system has grown considerably and change is already underway: over 30% of ELITE companies have carried out extraordinary financial operations from M&A and JV to listing and issuing bonds.



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Luca Peyrano, CEO and General Manager of ELITE, added:

“50 ambitious companies are starting their journey at ELITE today, joining an increasingly dynamic and high-quality international community. Three developments clearly demonstrate ELITE’s impact in Italy in recent years: the increase in the size of ELITE companies with an average growth of 10% in terms of turnover, the increase in their profitability with EBITDA average growth of 9% and the resulting rise in employment with a 56% increase in the number of employees. We are convinced that access to new forms of finance is an important means of improving Italian companies’ global competitiveness and we also believe that strong managerial skills and a clear vision are essential to creating greater value.

ELITE companies play a crucial role in achieving this goal with a considerable number of extraordinary financial operations to support growth worth over 7 billion euro.”

Ugo Bassi, Director of Financial Markets in the European Commission’s DG FISMA, commented:

“The Capital Market Union is the main tool for facilitating companies’ access to the capital market. At the EU level, there is an increasing need to provide companies’ access to funding sources that complement the traditional banking system in order to support their growth, leading to growth of all the Member Countries’ economies. In this context, the ELITE programme is an outstanding support model for the small and medium-sized companies that we currently assist in Italy and throughout Europe.”

The new companies entering ELITE are as follows:

SOCIETÀ	SETTORE	PROVINCIA	REGIONE
Acqua Group	Media	Milano	Lombardia
Aditinet Consulting	Software e Servizi Informatici	Roma	Lazio
Afinna One	Telecomunicazioni Mobili	Roma	Lazio
Ares Line	Prodotti per uso domestico ed edilizia abitativa	Vicenza	Veneto
Aton	Software e Servizi Informatici	Treviso	Veneto
Bellini	Chimica	Bergamo	Lombardia



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SOCIETÀ	SETTORE	PROVINCIA	REGIONE
Bending Spoons	Software e Servizi Informatici	Milano	Lombardia
Blueit	Software e Servizi Informatici	Milano	Lombardia
BTO Research	Servizi di Supporto	Milano	Lombardia
Cecomp	Automobili e Componentistica	Torino	Piemonte
CrestOptics	Prodotti e Servizi Industriali	Roma	Lazio
Effer	Ingegneria Industriale	Bologna	Emilia Romagna
Eurostampa	Prodotti e Servizi Industriali	Cuneo	Piemonte
Farnese Vini	Bevande	Chieti	Abruzzo
Gada	Sanità	Roma	Lazio
GFM-RI	Altri Prodotti Industriali	Bergamo	Lombardia
Ginvest	Servizi e Investimenti Immobiliari	Como	Lombardia
Golosità dal 1885	Produzione di Generi Alimentari	Cuneo	Piemonte
Gruppo Maldarizzi	Automobili e Componentistica	Bari	Puglia
Hotel Cristallo	Viaggi e tempo libero	Belluno	Veneto
I.S.A. Altanova Group	Elettronica e Prodotti Elettrici	Varese	Lombardia
ICAM	Altri Prodotti Industriali	Bari	Puglia
Ideallux	Elettronica e Prodotti Elettrici	Pavia	Lombardia
IFM Infomaster	Software e Servizi Informatici	Genova	Liguria
Ilario Ormezzano	Chimica	Biella	Piemonte
Marcevaggi Logistic Group	Trasporti Industriali	Milano	Lombardia
Marlegno	Edilizia e Materiali	Bergamo	Lombardia
Mast	Servizi di Supporto	Napoli	Campania
Master	Edilizia e Materiali	Bari	Puglia
Meroni F.Ili	Altri Prodotti Industriali	Lecco	Lombardia
MITA Cooling Technologies	Ingegneria Industriale	Milano	Lombardia



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SOCIETÀ	SETTORE	PROVINCIA	REGIONE
Mobil Plastic	Altri Prodotti Industriali	Pavia	Lombardia
Morato Pane	Produzione di Generi Alimentari	Vicenza	Veneto
Motor Power Company	Elettronica e Prodotti Elettrici	Reggio-Emilia	Emilia Romagna
My Choice	Prodotti per la Persona e la Moda	Caserta	Campania
Netidea Webranking	Software e Servizi Informatici	Reggio-Emilia	Emilia Romagna
Novation Tech	Altri Prodotti Industriali	Venezia	Veneto
Pama	Altri Prodotti Industriali	Trento	Trentino Alto Adige
PFE	Servizi di Supporto	Milano	Lombardia
Plurima	Servizi di Supporto	Milano	Lombardia
Polidiagnostico Santa Lucia - GLEF	Sanità	Siracusa	Sicilia
Prativero	Altri Prodotti Industriali	Biella	Piemonte
Spezzano Trasporti	Trasporti Industriali	Cosenza	Calabria
Sprea	Tempo Libero	Milano	Lombardia
Tecniconsult	Altri Prodotti Industriali	Varese	Lombardia
Toscotec	Altri Prodotti Industriali	Lucca	Toscana
Unifarco	Farmaceutica e Biotecnologia	Belluno	Veneto
Vedetta 2 Mondialpol	Commercio Generale	Como	Lombardia
Zeta Service	Servizi di Supporto	Milano	Lombardia



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ELITE

ELITE is a programme launched by the London Stock Exchange Group, whose investors include Cassa Depositi e Prestiti and NUO Capital, whose mission is to support high-potential companies in all stages of their life cycle, from private to listed companies, facilitating access to capital in all forms through the use of digital technology.

ELITE offers a chain of integrated products whose solutions range from supporting growth through training programmes to raising capital and managing investor relations. ELITE is a community with over 800 companies from 28 different countries.

ELITE Growth supports companies in their growth projects by offering access to an international network, diversified funding sources and a dedicated training programme.

ELITE Club Deal is an alternative financing platform that allows companies to raise capital for growth.

The platform is dedicated to professional investors (accredited either directly or indirectly, through a third party) with the aim of streamlining the capital raising process.

ELITE Connect is an innovative digital platform that offers an online profile for each company, the ability to connect through new digital technology, webcasts and additional features to support companies' international expansion. www.elite-group.com



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